



Product Procurement Services

PUT OUR BUYING POWER TO WORK FOR YOU

At Newtek, we know your time is money. That's one reason to engage our Product Procurement Services. We will tap our partner resources and buying leverage to optimize your technology budget, so you don't have to spend hours negotiating for the software, hardware and cloud resources you need. You'll benefit from reduced costs, greater flexibility and operational efficiencies of scale. Using an SLA-driven process, we will optimize your selection, negotiation and procurement processes so you can achieve greater cost efficiencies to drive your business success.



Greater Cost Efficiency and Pricing Predictability

Get the most out of your IT spend. Newtek Product Procurement Services will negotiate the best deals and terms for your technology sections so your budget goes further.



Procurement Flexibility and Leverage

Newtek has the partner leverage to make your dollars work harder. You'll benefit from our relationships and influence with greater contract flexibility and value.



Outsourced Maintenance and License Management

Managing maintenance cycles and software license compliance is tedious and time consuming. Outsource it to Newtek for the lifecycle visibility that makes renewals easy.

COMPLIANT MEASUREMENT AND CONTROL

Newtek knows that if you can't measure it, you can't control it. That's why Newtek Product Procurement Services deliver the detailed compliance tracking you need reduce maverick buying or over subscription. With flexibility, focus and expertise, Newtek helps you get more out of your technology investments.

Procurement Expertise

With over 30 years of experience, Newtek has the procurement experience to acquire new software, hardware or cloud services with confidence. We'll apply proven best practices, market intelligence, price benchmarks and sourcing tools to deliver the best agreements for your business.



BUY WITH CONFIDENCE

Let Us Do the Heavy Lifting

Managing the procurement, licensing and maintenance lifecycle for your technology can be daunting. Let us do the heavy lifting for you. With Newtek Product Procurement Services, our skilled contract team will negotiate the best deals for you and then managed the full lifecycle of your agreements, maintenance and licenses so you are never out of compliance or caught off guard.



OUR STRENGTH IS YOURS

Expansive Industry Partnerships

Benefit from Newtek's trusted vendor partner relationships across the industry. Our ecosystem of partners enables you to source just what you need, for the best price. A sample list of our partnerships includes:



PROCUREMENT MANAGEMENT FOR ANY COMPANY SIZE

Small Business

Purchase with the leverage of an enterprise. Newtek gives you negotiating access to strategic technology, no matter how much or little you buy.

Mid-Size Business

As your company grows, Newtek is your procurement partner scaling with you to manage your product lifecycles and agreements for optimum efficiency.

Enterprise

License and maintenance agreement management for large enterprises is complex and time consuming. Newtek compliantly manages your contracts so nothing is missed.



Newtek Technology Solutions, Inc. ("NTS"), a portfolio company of Newtek Business Services Corp. [Nasdaq: NEWT], provides a complete range of IT managed services, secure private cloud hosting, backup and disaster recovery, and full web ecommerce solutions. NTS has specialized in helping businesses leverage technology to drive innovation for over three decades.

877.323.4678 | www.newtektechnologiesolutions.com

2500 W. Union Hills Dr., Suite D104 | Phoenix, AZ 85027