



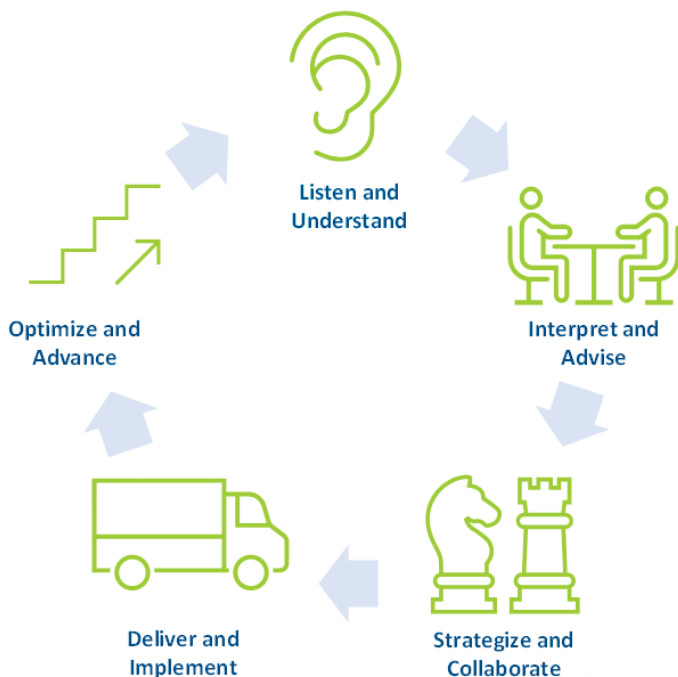
Consulting Services

PROVEN TECHNOLOGY STRATEGIES SO YOU ACHIEVE MORE

Newtek Consulting Services stands “at the ready” to support any technology requirement you may face, large or small. Outsource all of your IT completely, or just identify specific areas to augment your existing IT resources. Our flexible, credentialed consulting services are ready to help. With proven expertise across all technology disciplines, Newtek consultants will build the technology strategies you need to realize more value from your technology investments.

REACH YOUR GOALS WITH OUR REFINED, COLLABORATIVE PROCESS

When engaging with customers, Newtek consultants take a collaborative approach to ensure that the services delivered are directly aligned with your business goals. We start by listening closely to where you are, and where you want to go. Our process includes five steps to success:



1. **Listen and Understand.** We'll discuss carefully what you want to achieve with technology in your business.
2. **Interpret and Advise.** With 30+ years of experience our consultants can bring clarity to your goals
3. **Strategize and Collaborate.** Our team will optimize your transformation vision into an executable plan.
4. **Deliver and Implement.** We'll collaborate to execute the plan together with delivery and implementation excellence.
5. **Optimize and Advance.** Our experts will pinpoint where to automate operations and improve service delivery.

Get Back to Business

Managing IT and technology transformation can be a distracting endeavor, pulling valuable team members away from focusing on other strategic initiatives. With Newtek on your team, you no longer experience internal resource drain. Let our expert consultants tackle your IT priorities so you and your team can focus on the other strategic initiatives your business requires to thrive.



TIME FOR PRIORITIES

Specialists On-Demand

To best enable your technology, you need specialists—a vCIO, security experts, application gurus, data protection whizzes and more. But, it's hard for any business to invest in the full time resources to do it all. With Newtek, you get all the technology experts you need, on-demand and without the staffing overhead. This expertise will help you achieve more than you ever thought possible without the high up-front cost of hiring an internal expert team.



INSTANT EXPERTISE

Achieve More for Less

Not only will Newtek Consulting Services give you the experts you need, when and where you need them, our consultants will also help you reduce costs through improving the efficiency of your IT environment. Our experts find the gaps, bottlenecks and cost overruns that can be holding back your business productivity or even putting your company at risk. With Newtek experts, your business can achieve more for your technology budget.



COST EFFECTIVE

CONSULTING SERVICES – PROJECT-BASED OR COMPLETE OUTSOURCE

Small Business

You need time to run your business—not your IT. Newtek's full technology outsourcing services keep IT running seamlessly, so you can focus on what truly matters.

Mid-Size Business

Business agility is a key to help mid-sized businesses grow. Newtek gives you the resources you need, just when and where you need them to power your growth.

Enterprise

Even the largest organizations need experts on the spot to address critical priorities. Newtek offers the project-based support enterprises need to solve challenges right.



Newtek Technology Solutions, Inc. ("NTS"), a portfolio company of Newtek Business Services Corp. [Nasdaq: NEWT], provides a complete range of IT managed services, secure private cloud hosting, backup and disaster recovery, and full web ecommerce solutions. NTS has specialized in helping businesses leverage technology to drive innovation for over three decades.

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